Module Objectives

Core Learning Objectives

1. To explain each of the five traits of High Performance

Top Performer Account Manager Criteria - required
this is what we expect a top performer to have or be actively working towards
to be considered a top performer you should be able to demonstrate that you have these things or have activity plans
to show what you are doing and when you expect to have them

1. **I can explain each of these five traits**

2. **I can discuss with examples how I believe I perform in each of these five traits**

3. **I can show and discuss my Action Plan to develop these traits further**